



February 22, 2016 Council Work Session Meeting

Mayor Bryan Hough
Mayor Pro-Tem David Moore
Councilman Jerry Bishop
Councilwoman Carolyn Breyare
Councilman Jim Hope
Councilman Jeff Meadows
Councilman Perry Toomey
Kemp Michael, City Attorney
Danny Jackson, City Manager

CITY OF MOUNT HOLLY
MOUNT HOLLY CITY COUNCIL WORK SESSION
Location: Council Chambers



February 22, 2016
6:30 P.M.

CALL TO ORDER BY THE MAYOR

INVOCATION

SET THE AGENDA

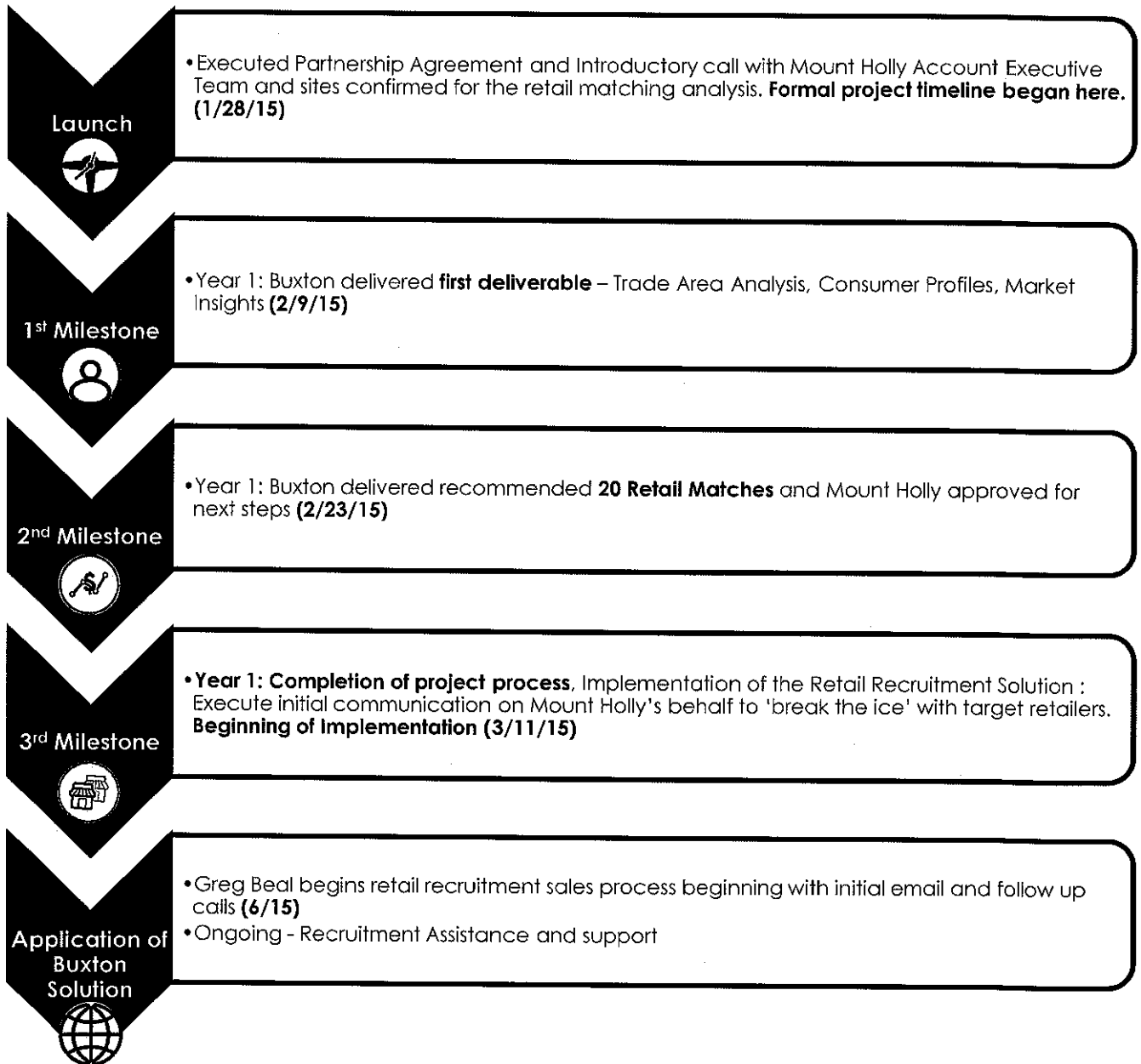
1. Update from the Buxton Company Regarding the Retail Recruitment and Business Retention Project—*Greg Beal*
2. Discussion of location for the Mount Holly Sign donated by the Archie Small Family once replaced with the new Gateway Signage—*Miles Braswell*
3. Approval of the Fire House Sub Grant Application—*Chief Ryan Baker*
4. Adjourn



City of Mount Holly Action Agenda Item

To: City Council	Date: February 12, 2016
From: Greg Beal, Planning Director	Meeting Date: February 22, 2016
<u>Agenda Item to be considered:</u> Buxton Company Update regarding the Retail Recruitment and Business Retention Project	
Will this require a public hearing? ☐ YES ☒ NO	
Background/Purpose of Request: <u>On Thursday, February 4th, during the 2016 City Council Retreat, we had an in-depth discussion in regards to the Buxton Retail Recruitment and Business Retention Project. I supplied Council with answers to frequently-asked questions such as: "What is the current status of the project?"; "Has the Buxton project been beneficial?"; "What has been the biggest challenge(s) over the past year?"; "Are there ways to change our approach?" ; and "What opportunities lie ahead?"</u> <u>Cheyenne Robinson, our Buxton Account Manager, has assembled a team of company officials to present an update to the Mayor and City Council at the work session on February 22nd. In addition to Ms. Robinson, the team will include Robb Miller, Director of Sales, and Cody Howell, VP & GM, both of whom presented to City Council during the initial meetings in December 2014 and January 2015.</u> <u>The Buxton presentation will include a recap of the successes and challenges of the project over the past year, and it will also offer recommendations for capitalizing on opportunities during the upcoming project year.</u>	
<i>Fiscal Impact:</i>	
Will Item affect current budget	☐ YES ☐ NO ☒ N/A
Reviewed by Finance Director	☐ YES ☐ NO ☒ N/A
Preaudit Certification required	☐ YES ☐ NO ☒ N/A
Capital Project Ordinance required	☐ YES ☐ NO ☒ N/A
Budget Transfer required	☐ YES ☐ NO ☒ N/A
Total City Dollars:	\$
Budget Code	
Reviewed by City Attorney	☐ YES ☐ NO ☒ N/A
Manager/Staff Recommendation: <u>Buxton officials and City staff will be available to answer any of your questions at the work session.</u>	
Result of City Council Decision: _____	
Attachments: <u>Life of Partnership from Buxton</u> <u>*Buxton will conduct a PowerPoint Presentation at the meeting</u>	

LIFE OF PARTNERSHIP



RESULTS OF BUXTON SOLUTION



- **Upscale Grocer** revealed interest in market
- **Shoe store** provided feedback on opportunity long-term
- **Fast Casual** brand provided feedback on long-term opportunity
- **Quick Service** brand very receptive to Buxton information
- **Upscale Grocer** site visit in August (reveals strong indicators of interest in Mount Holly)
- **Continuing to bridge** the communication gaps with retailers and laying the foundational groundwork for retail success for years to come.

NEXT STEPS

Ongoing Support - Continued Retail Responses

-**Continuing to bridge** the communication gaps with retailers and laying the foundational groundwork for retail success for years to come.

-**Weekly Communication** on continuous efforts with Buxton support team

-**Growing relationships** with retailers to meet the end goal of retail success

- **Evolving strategy** strategically and specifically for each retailer

Year 2 - Retail Model Refresh

-Retail Recruitment Refresh

-**Up to 20 sustainable retailers** added to continuing efforts

-**We will continue conversations** with our year 1 and 2 retailers and continue building our retail recruitment pipeline with long-term sustainable concepts.

Year 3 – Retail Model Refresh

-Retail Recruitment Refresh

-**Up to 20 sustainable retailers** added to continuing efforts

-**We will continue conversations** with our year 1 and 2 retailers and continue building our retail recruitment pipeline with long-term sustainable concepts.



City of Mount Holly Informational Item

To: Mayor and City Council	Date: February 12, 2016
From: Miles Braswell, Director	Meeting Date: February 22, 2016
Agenda Item to be considered:	
Mount Holly Sign donated by the Archie Small Family once replaced with the new Gateway Signage Discussion	
Will this require a public hearing? ☐ YES ☒ NO	
Background/Purpose of Request :	
During the January 11, 2016 City Council Meeting, the new Gateway Monument Sign Project was awarded to Image 360. Included in the bid was an alternate to dismantle and transport the existing City of Mount Holly sign located on Hwy. 273 to a City warehouse for storage. On January 25, 2016, the City Council held a Work Session and discussed possible locations for the existing sign that was constructed by the Mount Holly Revitalization Committee in memory of Archie Small in 1995. Since this time, Archie Small's son has been contacted to get his opinion on the matter. Mr. Small stated that he would like to see the bronze plaque removed and displayed at the Historical Society. This Informational Item is a means to discuss displaying the commemoration plaque at the Historical Society building.	
Fiscal Impact:	
Will Item affect current budget	☐ YES ☒ NO ☐ N/A
Reviewed by Finance Director	☐ YES ☒ NO ☐ N/A
Preaudit Certification required	☐ YES ☒ NO ☐ N/A
Capital Project Ordinance required	☐ YES ☒ NO ☐ N/A
Budget Transfer required	☐ YES ☒ NO ☐ N/A
Total City Dollars:	\$
Budget Code	
Reviewed by City Attorney	☐ YES ☒ NO ☐ N/A
Manager/Staff Recommendation: <u>Open comments to City Council as to placing the Archie Small plaque at the Historical Society.</u>	
Result of City Council Decision: <u>None Required – Informational Item Only</u>	
Attachments: <u>None</u>	



City of Mount Holly Action Agenda Item

To: Mayor and City Council Ryan Baker, Fire Chief	Date: February 16, 2016 Meeting Date: February 22, 2016
Agenda Item to be considered:	
Approval to submit for Fire House Subs Grant	
Will this require a public hearing? ☐ YES ☒ NO	
Background/Purpose of Request :	
In accordance with the City's Grant Policy the Fire Department is asking for permission to apply for the Fire House Subs Grant. The submission deadline for this grant is March 3, 2016. We will be applying for the funds to purchase two new dual band radios for our first out apparatus and fire & rescue equipment. This is a non matching grant with no financial obligations from the City.	
Fiscal Impact:	
Will Item affect current budget	☐ YES ☒ NO ☐ N/A
Reviewed by Finance Director	☐ YES ☒ NO ☐ N/A
Preaudit Certification required	☐ YES ☒ NO ☐ N/A
Capital Project Ordinance required	☐ YES ☒ NO ☐ N/A
Budget Transfer required	☐ YES ☒ NO ☐ N/A
Total City Dollars:	0
Budget Code	
Reviewed by City Attorney	☐ YES ☒ NO ☐ N/A
Manager/Staff Recommendation:	
Result of City Council Decision:	
Attachments: Copy of the equipment quote and the grant information.	

**MOTOROLA SOLUTIONS**

Quote Number: QU0000350747

Effective: 09 FEB 2016

Effective To: 09 APR 2016

Bill-To:

MOUNT HOLLY, CITY OF
P O BOX 406
MOUNT HOLLY, NC 28120
United States

Ultimate Destination:

MOUNT HOLLY, CITY OF
433 KILLIAN AVE
MOUNT HOLLY, NC 28120
United States

Attention:

Name: Captain David C. Stevens
Phone: 704-822-2927

Sales Contact:

Name: Jeff Manore
Email: jmanore@wirelessnc.com
Phone: 7047436048

Request For Quote: APX7500
Contract Number: NC STATE NON Ariba -725G
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	2	M30TSS9PW1AN	APX7500 DUAL BAND MID POWER	\$2,586.00	\$1,939.50	\$3,879.00
1a	2	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$386.25	\$772.50
1b	2	W22BA	ADD: PALM MICROPHONE	\$72.00	\$54.00	\$108.00
1c	2	GA00244AA	ADD: 7/800MHZ PRIMARY BAND	-	-	-
1d	2	GA00308AA	ADD: VHF MP SECONDARY BAND	\$400.00	\$300.00	\$600.00
1e	2	GA00579AA	ADD: ENABLE DUAL BAND OPERATION	\$600.00	\$450.00	\$900.00
1f	2	GA05100AA	ENH: STD WARRANTY APPLIES-NO SFS	-	-	-
1g	2	G51AT	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,125.00	\$2,250.00
1h	2	G66AU	ADD: DASH MOUNT	\$125.00	\$93.75	\$187.50
1i	2	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1j	2	GA00804AA	ADD: APX O2 CONTROL HEAD (Grey)	\$492.00	\$369.00	\$738.00
1k	2	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$45.00	\$90.00
1l	2	G629AB	1/4 WAVE BROADBAND ANT 146-174	\$64.00	\$48.00	\$96.00
1m	2	W484AF	ALT: ANT 3DB GAIN 762-870MHZ	\$38.00	\$28.50	\$57.00
1n	2	G361AH	ADD: P25 TRUNKING SOFTWARE	\$300.00	\$225.00	\$450.00
1o	2	G996AS	ENH: OVER THE AIR PROVISIONING	\$100.00	\$75.00	\$150.00
2	2	WPLN7080A	CHR IMP SUC EXT US/NA/CA/LA	\$125.00	\$96.25	\$192.50

Total Quote in USD**\$10,470.50**

Radios Ship Data and Bluetooth capable. For use on 800Mhz and VHF systems. APX7500 are dual band, dash mount configurations..
Price is before taxes

PO Issued to Motorola Solutions Inc. must:

>Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
>Have a PO Number/Contract Number & Date

QUOTE

RHINEHART FIRE SERVICES

DATE 8/31/15

22 Piney Park Rd., Asheville NC 28806
Phone 704-604-2492
jody@rhinehartfire.com

EXPIRATION DATE 12/31/2015

TO MOUNT HOLLY FIRE DEPARTMENT
SCOTT FURR

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
JODY BROWN	ADD ON LIST EQUIPMENT	Due on receipt	

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	GLASS MASTER WINDSHIELD SAW	140.00	140.00
1	AKRON 8# SLEDGE HAMMER FIBERGLASS HANDLE, 36"	129.00	129.00
6	TRAFFIC VEST WITH FIRE DEPARTMENT FRONT & BACK	23.00	138.00
2	DIRECTOR LIGHT WITH SNAP IN WAND D-CELL	22.00	44.00
1	TRAFFIC CONES, SET OF FIVE WITH BAG	145.00	145.00
200	5/8" ROPE STATIC KERNMANTLE COLOR TO BE DECIDED	1.60	320.00
1	ROPE BAG FOR 200' OF 5/8" ROPE	59.00	59.00
1	HURST EDRAULIC COMBI TOOL	9700.00	9700.00
1	HURST MINI CUTTER PEDAL CUTTER SYSTEM	1900.00	1900.0
UNLESS OTHERWISE NOTED ALL PRICES SHOWN ARE LESS ANY APPLICABLE SALES TAX AND DO NOT INCLUDE SHIPPING CHARGES.			
SUBTOTAL			12575.00
SALES TAX			
TOTAL			

Quotation prepared by: JODY BROWN REGIONAL SALE PERSON RHINEHART FIRE SERVICES, INC. _____

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: _____